



WESTSTAR AVIATION SERVICES SECURES NEW TEN YEAR CONTRACT WORTH RM300 MILLION WITH KPOC

Deal further cements Weststar Aviation Services Offshore division as largest in South East Asia and primes company for further expansion into East Malaysian market.

Friday 13 April: Weststar Aviation Services Sdn Bhd, a member of the Weststar Group of Companies, today signed a new contract with Keabangan Petroleum Operating Company Sdn Bhd (KPOC) to provide offshore aviation services from Kota Kinabalu, Sabah in a deal estimated at RM300 million. This operation shall be supported by the brand new AW139.

KPOC is a joint operating company consisting of PETRONAS Carigali Sdn Bhd, Shell and ConocoPhillips at the Keabangan Fields, which are located in the offshores of Sabah.

Present at the signing ceremony held at AgustaWestland Malaysia office today was Tan Sri Syed Azman Syed Ibrahim, Weststar Group Managing Director and Chief Executive Officer of Weststar Aviation Services General Tan Sri Muhammad Ismail Jamaluddin (Retired).

Although the KPOC contract was slated to begin on 1 June 2013 to support production activities, KPOC has requested for the commencement date to be brought forward to 1 May 2012 to support their operation. This contract will run for 10 years.

This marks Weststar Aviation Services' first major coup of 2012, having already secured multi-billion ringgit contracts with six major petroleum companies last year, and more importantly, it also marks their first entry into the East Malaysian market.

"Weststar is honoured and excited to be part of this new deal with KPOC and the entities of Petronas Carigali, Shell and ConocoPhillips Sabah. It is a great

opportunity for Weststar to make headway into the East Malaysian offshore aviation market,” said Tan Sri Muhammad Ismail during the signing ceremony.

“Our consistent track record over the years has put us now in a good position to expand even further into Sabah and Sarawak and we trust that this venture with KPOC will continue to grow and bear more fruit over the coming years,” he added.

Weststar Aviation Services currently has three dedicated bases on the Peninsular – Subang, Kota Bharu and Kerteh – and a forward operating base at Kuala Terengganu. A brand new Weststar Aviation hangar facility is scheduled to complete by June 2013 to service the KPOC contract, with leased facilities being utilised in the interim.

The KPOC contract is supported by the offshore division of Weststar Aviation Services which has a total of 21 helicopters already delivered and on order – 15 AgustaWestland AW139, 2 AW169 helicopters, 2 AW189 helicopters and two Sikorsky S76C++ helicopters – servicing various offshore aviation operations around the country, making it the largest provider of offshore aviation services in South East Asia.

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Contact person

Muhaini Mahmud
Director Corporate Affairs
+60122389077

email: muhaini@weststar.com.my

Picture caption :



From Left to Right:

Vincenzo Alaimo, Head of Region South East Asia AgustaWestland Malaysia

Tan Sri Syed Azman Syed Ibrahim, Group Managing Director Weststar

Kannan Anamalai, CEO KPOC

Gen Tan Sri Muhammad Ismail Jamaluddin (Retired), CEO Weststar Aviation Services